

# The Peyto Story <br> A President's Perspective 

PEYTO


## The Peyto Story

17 Years Of Unmatched Success



1998-2015

# The Peyto Story <br> 2015 Commodity Drop 

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"Both gas and oil
prices continued their
fall in 2015 makin
for a difficult yaking for %1/
```



# The Peyto Story <br> 2015 Stock Markets 





# The Peyto Story <br> 100,000 boe/d 

"Since year end 2013
production has
doubled, cracking the
100,000 boe/d barsier
in November of
2015 ."


The Peyto Story<br>\$2B Earnings Milestone

## $\$ 2,000,000,000$

# The Peyto Story <br> \$2B Earnings 

"Peyto topped \$2B in cumulative earnings in 2015, the profits to date on $\$ 4.7 \mathrm{~B}$ of cumulative capital investment. "

"Peyto has delivered the

## The Peyto Story

More Profit Per Dollar Of Capital
most profit per dollar of
capital invested over the last 15 years."


## The Peyto Story

## Profitably Grow Our Assets Per Share D\&DA

"Ous goal is to
profitably grow our
assets for shareholders.
We ensure the growth is
profitable by coutrolling
our costs - all the costs ment Corp.
to build it and produce
it."

Production Growth (boe/ d/ mm D\&DA shares)


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Funds from Operations (\$/ D\&DA share)



Reserves Growth (2P Bcfe/ mm D\&DA shares)


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2P NPV 5 (\$/ D\&DA share)


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I nterest Cost
(\$/ Mcfe)


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Operating Costs w/ transportation (\$/ Mcfe)



G\&A (\$/ Mcfe)


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BOE factor - $6 \mathrm{mcf}=1 \mathrm{bbl}$ of oil equivalent

## The Peyto Strategy <br> What We Believe

* "We believe nature's gas is the fuel for the future."
* "We believe we can make a real profit by being the lowest cost, most efficient producer in the industry."
* "We believe in partnering with shareholders to make that profit, not by trying to make your money our money."


## The Peyto Strategy

Low Costs, High Margins


Q1/ 16 Unhedged Operating Margin


## The Peyto Strategy <br> Counter Cyclical Growth Per Share




## The Peyto Strategy

## Canadian Gas Rig Count vs Gas Price




## The Peyto Strategy US Gas Rig Count vs Gas Price




## The Peyto Strategy <br> Counter Cyclical Growth Per Share

"If activity was to trend upwards, due to stronger commodity prices, our degree of overspend would trend downwards. A returus driven, counter
cyclical approach."

Canadian Gas Rig Count vs Peyto \% Overspend


## The Peyto Strategy <br> High Returns On Your Capital And Equity



2015 ROACE

| Exhibit 163: ROA | E - One-Year (C | nadian) |
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|  |  |  |  |  |  |

Note: Data for LRE (restricted) calculated to the end of Q3/15 to reflect actual values only.
Source: Bloomberg; company reports; Scotiabank GBM estimates.

*Scotiabank

## Peyto's Ideas

Where To Invest The Next \$5B

"At the heart of Peyto's success has been the
constant flow of organi
investment ideas that
ultimately generate returns
for shareholders." returns


## Peyto's Ideas

The Next 100,000 boe/d?


## Peyto's First 100,000 boe/d <br> Starting With Nothing



## Peyto's First 100,000 boe/d

## Sundance Core Area

"Peyto's first 100,000
boe/d began with our
Sundance core area where
we carefolly developed
production and reserves
organically."

## By YE 2002

- 44,985 net acres of land (70 sections)
- 101 net wells drilled


## - 120 net zones on production

## Gas Plant \& Gathering System

## Peyto's First 100,000 boe/d

## Sundance at $\sim 10,000$ boe/d



## Peyto's First 100,000 boe/d <br> Early Field Trips <br> Exploration \& Development Corp.



## Peyto's First 100,000 boe/d

The $100 \mathrm{mmcf} / \mathrm{d}$ Oldman Gas Plant


## Peyto's First 100,000 boe/d Greater Sundance Area Today

- 202,430 net acres of land (316 sections)
- 1,005 net wells on production

 Sweet Gas Plant $120 \mathrm{mmcf} / \mathrm{d}$


## Peyto's Next 100,000 boe/d?

Exploration \& Development Corp.


## Peyto's Next 100,000 boe/d Brazeau Core Area

"The Brazeau area has many similarities to the Sundance area
including the multiple
stacked horizons.

## By YE 2015

- 75,772 net acres of land (118 sections)
- 39 net hz wells drilled
- 37 net wells on production



## Peyto's Next 100,000 boe/d

Brazeau At ~10,000 boe/d
"Production has grown Brazeau at a remarkably similar pace to the early days at Sundance.


## Peyto's Next 100,000 boe/d

## The 100 mmcf/d Brazeau Gas Plant

Exploration \& Development Corp.


## Peyto's Next 100,000 boe/d

How Long?
"Nobody can predict
how long it will take
us to invest $\$ S B$ in
capital at Brazeau but
we suspect it will be
faster than the first
time."


## Peyto's Next 100,000 boe/d 2016 Outlook



BOE factor $-6 \mathrm{mcfe}=1 \mathrm{bbl}$ of oil equivalent


## Peyto's Next 100,000 boe/d

A Simple Strategy



Invest in our own ideas
Build it ourselves
Operate it ourselves
Focus on maximum return

- $\quad$ Stay concentrated, lean $\&$ efficient


## 2016 Outlook

## Focus On Returns

"Considering the recent
changes in the AECO
future strip, it makes
sense to take advantage
of cursent low capital costs and delay
production to the fall
until gas prices recover."

IRR @
Apr
Apr 1/ 16
Strip (delay prod. to

Nov
1/ 16)


| Sundance Wilrich 5 |
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| Sundance <br> M Falher | 5 | 20 | 2.8 |
| Sundance Bluesky | 5 | 15 | 3.2 |

"Full Cycle Costs" include recent (2015) drilling, completion, wellsite equipment, tte-in, facilities, land, and seismic For Peyto, that's an additional $\$ 700,000 /$ well added to the well specific capital.
Feb 22/16 strip: $\$ 1.78 / G J, \$ 2.33 / G J, \$ 2.48 / G J$ in years $1,2,3$, April $1 / 16$ strip: $\$ 1.73 / G J, \$ 2.48 / G J, \$ 2.64 / G J$

## 2016 Outlook <br> Summer Production Strategy

"Our 2016 budget is
basically a repeat of
2015. It assumes we will
drill 135 gross ( 128
net) wells that add
~ 50,000 boe/d of new
production. For even
better capital efficiency!"


## 2016 Outlook

Complimentary Winter Hedging Strategy

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"The summer production
strategy to defer new
flush wells is paired with
a hedging strategy that
locks in the winter price
for when those volumes
do come on."
```



## 2016 Outlook

The Next Step



## Questions?



## Advisory

Regarding Forward-Looking Statements

This presentation contains forward-looking statements and forward-looking information within the meaning of applicable securities laws. The use of any of the words "expect", "anticipate", "continue", "estimate", "objective", "ongoing", "may", "will", "project", "should", "believe", "plans", "iintends" and similar expressions are intended to identify forward-looking information or statements. More particularly and without limitation, this presentation contains forward looking statements and information concerning Peyto Energy Trust ("Peyto") production; reserves, resources and gas in place; undeveloped land holdings; reserve life index; product mix; business strategy; future development and growth prospects, profile targets and rates; prospects; asse base; tax pools; drilling locations and inventory, down-spacing potential; exploration risk; access to capital; future cash flow, value, debt levels and debt to cash flow; capital investment and expenditure programs and the funding thereof; anticipated cash-on-cash yield; net asset value; credit facility; and statements with respect to levels of dividends to be paid to shareholders, dividend policy, and the timing of payment of such dividends.
The forward-looking statements and information are based on certain key expectations and assumptions made by Peyto, including expectations and assumptions concerning prevailing commodity prices and exchange rates, applicable royalty rates and tax laws; future well production rates; reserve and resource volumes; the performance of existing wells; the success obtained in drilling new wells; and the sufficiency of budgeted capital expenditures in carrying out planned activities; and the availability and cost of labour and services. Although Peyto believes that the expectations and assumptions on which such forward-looking statements and information are based are reasonable, undue reliance should not be placed on the forward looking statements and information because Peyto can give no assurance that they will prove to be correct.
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## Reserves

The recovery and reserve estimates of Peyto's crude oil, natural gas liquids and natural gas reserves provided in the presentation are estimates only and there is no guarantee that the estimated reserves will be recovered. Actual crude oil, natural gas liquids and natural gas reserves may be greater than or less than the estimates provided herein. Reserve and production volumes are quoted before royalty deductions.

## Barrels of Oil Equivalent

Boe" means barrel of oil equivalent on the basis of 1 boe to 6,000 cubic feet of natural gas. Boe's may be misleading, particularly if used in isolation. A boe conversion ratio of 1 boe for 6,000 cubic feet of natural gas is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

## Original Gas in Place

Original gas in place includes both discovered and undiscovered resources, and there is no certainty that any portion of the undiscovered resources will be discovered and, if discovered, that any volumes will be economically viable or technically feasible to recover or produce. Original gas in place also includes volumes that have already been produced from such accumulations. Readers should not unduly rely upon estimates of original gas in place in terms of assessing the combined company's reserves or recoverable resources.

## Prices

All dollar values are quoted in Canadian currency.

